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4 Dess/Lumpkin/Eisner Strategic Management 5e McGraw-Hill © 2011 AUTHOR TEACHING TIPS (1) Using dialectical inquiry in the classroom We have found that it is very useful to introduce the concept of dialectical inquiry.

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*Strategic Management Dess Lumpkin Eisner*

Strategic Management: Creating Competitive Advantages 9th Edition. ... Alan B. Eisner is Professor of Management and Department Chair, Management and Management Science Department, at the Lubin School of Business, Pace University. He received his PhD in management from the Stern School of Business, New York University.

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44. Effective strategic planning processes are interdependent resources. True False 45. Company reputation with customers, suppliers and other stakeholders is an intangible resource. True False 46. Examples of organizational capabilities are outstanding customer service, excellent product development

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About the Author. Gregory G. Dess is the Andrew R. Cecil Endowed Chair in Management at the University of Texas at Dallas. His primary research interests are in strategic management, organization-environment relationships, and knowledge management.

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